# **Dominik Spitza**

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#### IZA - Institute of Labor Economics

Head of Event & Guest Management 8/24 - today

Senior Event Manager 2/15 - 8/24

Event Manager 5/12 - 2/15

I have overseen the full lifecycle of more than 150 international conferences & policy events worldwide. I am an expert for events, scientific project management, customer service and administrative consulting. My key responsibilities include: Project, Budget & People Management, Communication, Leadership, Concept, Marketing & Promotion, Event Booking & Logistics, Travel & Expenses, Risk- & Quality Management, Process Optimization

I serve as the central interface between all departments (CEO, CFO, PR, HR, IT, Accounting, Legal, Research Units), integrating cross-functional strategies into operational processes. I report directly to the executive management, collaborate on strategy development with our research directors and maintain external communication with over 4,500 researchers within the global economics network. I manage the "IZA Call for Papers" Newsletter and coordinate the seminar & visiting scholar program.

I have successfully optimized key administrative processes, such as travel & expenses, digital conference management, project meeting structures, communication strategies, event planning and onboarding processes.

Recruiting staff and managing reliable service providers in an international context, as well as establishing intercultural sensitivity and overseeing safety management for domestic and international events are further key parts of my responsibilities.

# Milestones of my work:

- 2023: I have spearheaded the conceptualization, development and implementation
  of a web-based guest management system as part of the "digitalization of recurring
  processes".
- 2022: I held the overall project management role for a change management process, redesigning over 800 event landing pages, enhancing external communication, user experience and design consistency.
- 2021: My team was responsible for nationwide communication with 150 federal employment agencies as part of a research project commissioned by the Federal Ministry (BMAS).
- 2020: My team introduced online and hybrid events in record time, using state-of-the-art technology.

## **Event highlights:**

- World Bank and UK Aid (DFID/FCDO) Development Conferences | *in Bonn, Lima, New Delhi, W. DC, Addis Ababa, Lusaka, Dhaka, Nairobi, London*
- 24th EALE Conference 2012 | WCCB (former House of Representatives, Bonn)
- AEA ASSA Meetings | in Boston, San Diego, Philadelphia
- Topic Workshops | Environment, Climate, Education, Migration, Gender, Data
- Policy Workshops | OECD, European Commission, BMAS & BMFSFJ
- IZA Summer Schools | Berlin, Bonn, am Ammersee
- Tower Talks at Deutsche Post | with *Friedrich Merz*, Anke Hassel, Wolfgang Clement, Angela Titzrath, Aiman Mazyek, Reiner Hoffmann, Annegret Schnell

## **Publication projects:** BMAS Forschungsreports 2021-2024 (German):

- <u>Begleitevaluation der arbeitsmarktpolitischen Integrationsmaßnahmen für</u> Geflüchtete
- Arbeitssituation und Belastungsempfinden im Kontext der Corona-Pandemie
- Evaluation der berufsbezogenen Deutschsprachförderung

Student Brand Manager 9/06 - 4/12	Brand-, Guerilla-, Live- und Sales marketing in Sports & FMCG: Trend-scouting, market analysis, PR, branding, sampling, sponsoring. Event management: organization, concept development, budgeting, administration/ coordination, staff delegation, implementation, debrief. <b>Highlights:</b> "Rock am Ring" (2008 – 2011), "Red Bull Gravity Challenge" (2007) and "Red Bull Flugtag" (2006).
Freelance & Projects	
Borkum Open / b.fit 7/11 - 8/11	Event management, Coordination and implementation of side program: Promotional activities, staff delegation, various live performances. <b>Highlight:</b> Award ceremony with <b>Gerhard Schröder</b> (Bundeskanzler a. D.).
Oliver Schrott Kommunikation 12/09 - 4/12	Strategic research and analysis projects for automotive infotainment and audio systems, e.g. on <i>BMW Group</i> . Concept and execution support for marketing activation e.g. " <i>MINI in Concert</i> " Roadshow, and " <i>AMG Performance Tour</i> ".
China University of Mining & Technology 3/04 - 4/04	University Teaching, German courses of culture and language at <i>CUMT</i> , <i>Xuzhou</i> for a Chinese student exchange program in cooperation with the <i>University of Duisburg-Essen</i> .
Community Service 8/01 - 5/02	Assistance in day-to-day tasks for community members in need.
Education	
2025	<b>Leadership &amp; Conflict Management</b> , Quadriga University certified, Berlin, Germany Title: <i>Essential Skills for Executives</i> ; leadership styles, theories, tools and communication; e.g. DISG; conflict signlas; constructive conflict handling; sustainable conflict resolution.
2017	Online-Marketing-Manager, IHK certified, Cologne, Germany Online communication, website-analytics, conversions-tracking, SEO, ads, targeting, multi- & cross-channel-marketing.
10/02 - 4/12	University of Cologne, Germany Diploma in Business Administration and China Studies (Regional Studies China)
	Marketing and Brand Management B.A., Prof. Völckner Business Psychology B.A., Prof. Fetchenhauer Chinese Language, Modern China Studies (Law, culture, social sciences, history, literature) Thesis: Dirty Surplus Accounting – Presentation of International Accounting Standards and Systematization of Descriptive Empirical Findings, Prof. Sievers
8/04 - 8/05	Xiamen Ocean University, Fujian/China DAAD Scholar (Deutscher Akademischer Austausch Dienst)
8/92 - 5/01	Karl-Ziegler-Gymnasium, Mülheim/Ruhr, Germany Abitur (High-School Diploma)
8/98 - 8/99	Wallkill Senior High-School, New York/USA Student Exchange Program